TAB 1

IN THE UNITED STATES DISTRICT COURT
FOR THE SOUTHERN DISTRICT OF WEST VIRGINIA
AT CHARLESTON

____X

THE CITY OF HUNTINGTON, : Civil Action

Plaintiff, : No. 3:17-cv-01362

V.

AMERISOURCEBERGEN DRUG CORPORATION, et al.,

Defendants. :

CABELL COUNTY COMMISSION, : Civil Action

Plaintiff, : No. 3:17-cv-01665

v. :

AMERISOURCEBERGEN DRUG
CORPORATION, et al.,

Defendants. : x

BENCH TRIAL - VOLUME I
BEFORE THE HONORABLE DAVID A. FABER, SENIOR STATUS JUDGE
UNITED STATES DISTRICT COURT
IN CHARLESTON, WEST VIRGINIA

MAY 3, 2021

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            Despite its complexity, the law of parsimony or Occam's
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       philosophical razor suggests the simplest explanation is
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       usually the right one, Judge. We intend to prove the simple
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       truth that the distributor defendants sold a mountain of
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       opium pills into our community fueling the modern opioid
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       epidemic. The headlines, Judge -- technical difficulty.
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                 THE COURT: First technical glitch of the trial.
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            (Laughter)
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                 THE COURT: There will be many more, I'm sure.
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                 MR. FARRELL: I don't know where I need to point
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       it.
           Well, I'm glad I got it out of the way with the very
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       first one.
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            Gina, do you just want to bring the laptop to me?
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                 UNIDENTIFIED SPEAKER: No. It's --
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                 MR. FARRELL: There we go. The Pulitzer Prize,
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       Judge, in the headlines, "780 million pills, 1,728 deaths."
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       I've circled these two things because this simple, elegant,
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       blunt truth provides the framework for our case, conduct and
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       consequences.
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            May it please the Court. We have the great honor of
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       representing the peoples of Huntington-Cabell County, West
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       Virginia in this first trial against the distributors of
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       prescription opioids, AmerisourceBergen, Cardinal Health and
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       McKesson, collectively referred to as "The Big Three".
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            This is a bench trial wherein you serve as both the
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judge and the jury. As the judge, you will determine which laws apply. As the jury, you are the finder of fact. You are the audience.

I have told my clients you are a student of history, so perhaps this analogy is apt. Patrick Henry and John Marshall were contemporaries. They were both lawyers. One was known for his power of persuasion, evoking fiery emotion; the other, methodical and convincing. We believe our aim in these proceedings is to follow the path of the latter, to be methodical and convincing.

I believe that we will show you facts upon which you will record in the permanent record as the historian. We will present direct evidence from primary sources, as well as firsthand accounts of what happened here, and seek the truth in this forum. To that noble aim, I take this opportunity to outline our case in chief.

THE COURT: Just a minute. I hate to interrupt you, but second technical glitch. I'm not getting realtime up here. Oh, it's over here. Sorry.

Sorry, Mr. Farrell. Go ahead, please.

MR. FARRELL: It's our intentions during this opening statement to provide an outline of the evidence we intend to present in our case in chief, which will fulfill the elements of proof from public nuisance.

To that end, there are four pillars to our case. The

four pillars are volume. We will introduce in painstaking detail the volume of pills that were sold by The Big Three into Huntington-Cabell County.

The second pillar are what we call black flags. We have an enormous amount of documents and deposition testimony that we have culled into what we believe to be essential facts which will provide notice and foreseeability of the conduct that we will label and walk through with you called black flags.

The third pillar is the morphinan molecule. We're going to have science. In fact, the very first witness you will hear from is Dr. Corey Waller and he's going to walk through why this morphine molecule is so potent, why it is driving the fourth pillar, which is the epidemic.

We intend to outline the four horsemen of the opioid epidemic, addiction, abuse, morbidity and mortality. These four pillars are divided into the theme of our case, conduct and consequences. I'm going to spend the first half of opening, as well as we will spend the first half of the trial, focused on conduct. My colleague, Anne Kearse, will spend the second half of opening, and we will spend the second half of trial, going through the consequences.

So, backing up, before we even start on this journey, we need to remember the lesson from Eric Eyre's newspaper articles. We need transparency. We've demanded

transparency from our clients and ourselves and we've demanded transparency from the defendants.

Through transparency, we can get visibility into the volume and into the conduct. Through transparency, once we establish conduct and consequences, we're going to ask you for accountability. From start to finish. From Alpha to Omega, transparency will lead us to accountability and in between the two are going to be twelve weeks of evidence.

The key to this case is transparency and visibility because, if you can't see the depth of what happened in our community, we can't find the truth, and that will be the process by which we will go through.

Introductions. I'd like to take a few minutes and talk about and introduce our clients and introduce the distributor defendants.

Huntington-Cabell County, West Virginia is in the southwest corner of our state and it sits in the confluence of the Big Sandy and the Ohio River. Huntington is the seat of Cabell County. It's the Tri-State area. You cross the Big Sandy, you find Kentucky. You cross the Ohio, you find the State of Ohio.

Our county has about a hundred thousand people, which is nice because, when we do math for the next three weeks, a hundred thousand is easily divisible. About half of which reside within city limits.

and then they ship it. The morphine molecule gives us this simple, elegant algorithm for us to be able to communicate to you what we think the actionable conduct in this case is.

Now, how do we take this story and piece it together in a point where we have a sequence of events that matches all of the data from all of these documents? What I've attempted to do is I've attempted to take a timeline, a timeline that has a sequence of events.

So, over a period of time, we have three defendants who are independently acting at times, at other times working in concert, but in a sequence of events will go back and forth.

How do we show the sequence of events in the context of the volume of pills? That's my goal, Judge. My goal is to be able to take a sequence of events and to show you the timing of the event and the context of the volume of pills that were sold into Huntington, West Virginia.

The first aspect, you'll remember the four pillars.

The first pillar, volume. The second pillar, black flags that come from the documents and depositions.

So, we're going to talk about pillar one, volume. The volume comes from ARCOS, A-R-C-O-S. Now, the ARCOS database, this is probably not true, but I envision a huge computer in the basement of the DEA in Virginia. Every transaction that happens between a distributor and a pharmacy is entered in a portal and recorded in a database.

You'll hear testimony from the DEA, as well as references to the DEA's testimony in Congress, that this data historically was not used on a pro-active basis. And what I mean by this is that just like the stock market has billions of transactions that happen every day, the fact that the transaction goes through doesn't mean it's a clearinghouse.

You don't get a free pass safe harbor because your transaction went through. The SCC can look backwards in time and recreate what happened. So, the DEA has testified that they used the ARCOS data to look backwards in time to build on investigations, but not until recently were they using it on a pro-active basis to look for trends.

This is a data chart from the national ARCOS data.

See, the ARCOS data is confidential. Before Eric Eyre got access to it, it had never been in the public domain. The only thing that had ever been in the public domain was the DEA would publish summaries. And those summaries, you could look at national trends.

This is a summary from the DEA that shows from '97 to 2019 the volume by weight of what was sold by all distributors in the country of hydrocodone and oxycodone, the oxycodone being in blue; the hydrocodone in orange.

This data, you can also break out by state. We're able to take the state data published by the -- by the DEA, the

summaries, and be able to see the volume by weight of the pills, the active ingredient weight of the pills, into West Virginia during the same time frame. Again, this is all sellers, all distributors into the United States and into West Virginia. And, of course, the scale is different, but the pattern is the same.

What we're able to do is we're able to take some of this ARCOS data and make measurements. This is the oxycodone and hydrocodone shipments to retail and chain pharmacies. No hospitals, no VAs, no nursing homes. This is pharmacy dispensing. The ARCOS data tells us that West Virginia was getting more doses per capita than any other state in the country.

Now, you may say, well, what if these pills are just the small ones, the little 5 milligrams versus the 30 milligrams? Well, we can also measure it by weight. This is the weight, the active ingredient of the drug. By weight, West Virginia has the highest weight per capita in the United States.

You can compare states to states. This is West
Virginia, for Cardinal Health, sold 130 million. To the
State of Illinois, they sold only 80 million.

AmerisourceBergen, 66 million in West Virginia, 60 million
in Illinois. McKesson, 116 million to West Virginia. 78
million to Illinois.